



Considering an acquisition?

It can be a very effective way of plugging that gap in your service or product portfolio. It's also fraught with risk.

When buying a company, or an interest in a company, you have to rely on the probity of the vendors' statements in the Sale & Purchase Agreement, Tax Deed and other documents.

- How do you protect yourself against the vendors breaching their contractual warranties or covenants?
- What if the vendor has spent or reinvested the sale proceeds and can't reimburse you for his breach of covenant?
- What if he reimburses you up to his warranty limit, but you're still out of pocket?
- What if a problem arises after he's retired, or left the country with your money?

Need to know the full picture?

Contact us to learn how you can ring-fence your M&A risks.

matthew.clark@laplaya.co.uk Tel. 01223 200667

www.laplaya.co.uk

La Playa Science & Technology: Insurance with Intelligence



LA PLAYA LIMITED